



## Association of International Energy Negotiators

### Research Paper Grant Request for 2025 Proposals

#### **Background**

The Association of International Energy Negotiators (AIEN), formerly known as [AIPN](#), is a global energy association that has around 2,800 members in more than 110 countries around the world. It is a non-profit organization that serves the professional needs of negotiators, commercial managers, lawyers, government representatives and the international energy industry at large. AIEN is the leading developer of industry standard model contracts and provides cutting edge conferences and training events, as well as networking forums.

One of AIEN's publications is its Research Papers. AIEN funds the research and publication of leading, in-depth papers on legal and/or commercial issues of current interest to the international energy industry.

#### **Proposal for New Research Paper**

AIEN is now soliciting proposals for a new Research Paper. The topic may be selected by the proposed author and should be a subject of interest to the AIEN membership that is directly related to international energy negotiations, such as matters of contract, law or policy.

In the recent past, AIEN has funded the following Research Papers:

1. The Challenge of the Energy Transition: AIEN's comparative advantage due to its tradition in contractual standardization in the oil and gas industry supply chain by Marilda Rosado, Carolina Azevedo Pizoeiro
2. "Implications of 'Net-Zero Emissions by 2050' for the Hydrocarbon Industry" by Prof. Tina Soliman Hunter, Jordie Pettit, Dr. Madeline Taylor
3. "A Global Review of Joint Operating Agreement Disputes" by Tim Martin, John Gilbert, and Martin Gusy
4. "The Compliance Dilemma: Economic Sanctions and the AIPN Model Form International Joint Operating Agreement" by Andrew Derman, Andrew Melsheimer, TJ Auner and Skyler Sikes
5. "Holistic Security Risks Management Strategies for E&Ps: Optimizing Performance by Reducing Surface Risk" by Dr. Fenner L. Stewart, Anthony G. Cioni
6. "An Assessment of Local Content Policies in Oil and Gas Producing Countries" by Theophilus Acheampong, Marcia Ashong, and Victoria Crystal Svanikier
7. "Cross-Border Oil and Gas Pipeline Risk and Sustainable Mitigations" by Thomas J. Dimitroff
8. "Human Rights Responsibilities in the O&G Sector" by Lara Blecher, Jonathan Bonnitcha, Antony Crockett, Rae Lindsay, Robert McCorquodale, Audley Sheppard

#### **Request for Proposals**

AIEN is requesting leading academics and practitioners to submit their proposals for this new Research Paper. The following information should be submitted to AIEN for its consideration:

1. **Outline:** An outline of the paper must be submitted providing the objective of the paper, topics covered and chapters to be included.

2. Research Team: The proposal must list the names and positions of the research team, their qualifications and experience in the topic area. AIEN encourages collaboration between academics and practitioners on its Research Papers to ensure that scholarly research is combined with pragmatic solutions.
3. Research Resources: A list of research facilities, books and articles should be included in the proposal.

#### **Terms for Awarding Research Grant**

Proposal due date:	March 25, 2025
Award date:	April 16, 2025
First draft:	November 4, 2025
Completion date:	April 2, 2026
Research Grant:	US \$10,000 (\$5,000 upon receipt of first draft and \$5,000 upon receipt of completed paper and following peer review)
Deadlines:	Extensions may be granted on a case by case at the discretion of the committee. AIEN reserves the right to forgo payment of awards money if a deadline is not met without permission from the committee.
Publication/Review:	<p>AIEN will hold the copyright on the Research Paper. AIEN reserves the right to make the paper available to the energy industry, governments and leading academic institutions. If requested by the authors, a short version of the Research Paper could be published by the Journal of World Energy Law and Business, Oxford University. AIEN will provide the author the license (on a non-fee basis) to disseminate the paper in other academic journals, institutions and conferences with appropriate recognition to AIEN.</p> <p>The first draft will be peer-reviewed and as part of this process you may be requested to make revisions accordingly. It is AIEN's goal to publish its research papers in the Journal of World Energy Law and Business (Oxford University Press), so it may be necessary after you have completed your paper to revise it to a length appropriate for Journal articles (including revisions recommended by editors). It is possible that AIEN may choose to have your paper reviewed by only the Journal editors instead of a full peer review, in which case we will discuss with you the process that the editors of the Journal would like to observe.</p>
Additional:	A short PowerPoint presentation must be prepared for use by AIEN to inform its membership about the paper. This should be designed to be a one-hour presentation (25 +/- slides) that summarizes the content of the paper. AIEN retains the copyright for this PowerPoint presentation and will provide the authors a license (non-fee basis) to utilize it to describe the paper in academic or conference environments with appropriate recognition to AIEN.

**Proposals must be submitted to AIEN by email at the below address by March 25, 2025. By submitting a proposal, you certify that you are not related to any foreign (outside the United States) government official, nor are you subject to any United States economic sanctions. If you have any questions regarding these statements, please contact us at the following address.**

AIEN Research Paper  
Attn: Marcia Ross  
Email: [education@aien.org](mailto:education@aien.org)  
Phone: +1-281-558-7715

Thank you for your interest in the AIEN Research Paper Grant program.